



# KIKE 5

## Markkinakatsaus Iso-Britannia

Rita Smalley / Smalley & Co Consulting Ltd

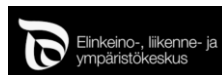
4.4.2024



Euroopan maaseudun  
kehittämisen maatalousrahasto:  
Eurooppa investoi maaseutualueisiin



MAASEUTU 2020



**FENNO  
PROMO**

# Specialist Wholesaler of the Year 2023

**COTSWOLD  
FAYRE\***

-EST 1999-

[www.cotswold-fayre.co.uk](http://www.cotswold-fayre.co.uk)

Certified



Corporation

Markets, sells and distributes a large range of speciality food and drink to independent food halls, delicatessens, farm shops, convenience stores and garden centres in the UK and Ireland

2,000 customers 400 suppliers 4,000+ products (ambient, chilled and frozen food and drink)

Import the "best of the rest of the world" if no good British alternative

Always looking for great new products

Supporting small artisan food brands who make proper food with real ingredients

  
**LEKSANDS**  
KNÄCKEBRÖD

**ANNAS** 

**Malaco**



Retail partners:

**BURFORD**  
GARDEN CO

**COBBS**

—COOK—

*Fenwick*

# Scandinavian Kitchen



[www.scandikitchen.co.uk](http://www.scandikitchen.co.uk)



UK's leading Scandinavian food distributor, providing freshly made food and groceries from Scandinavia.

Bringing the best of Nordic food to the UK in their café or online.

Founded in 2006 by a Dane (Brontë) and a Swede (Jonas),

Now have a team of 42 people working across several locations.

## SK Wholesale

supply Nordic goods wholesale to many, many UK restaurants, cafes and shops – even grocers. To some, we provide an import service, labelling and fulfillment.

Contact [sales@scandikitchen.co.uk](mailto:sales@scandikitchen.co.uk)



# Tuloksia tulee vain tietämällä ja valintoja tekemällä

## RETAIL SAFARI by Smalley & CO

LONDON & AROUND THE COUNTRY | FIELD TRIP  
Ideas. Pricing. Competition. Range. Packaging.  
Ingredients. Marketing messages. Trends.  
Small special interest groups (from 2 people) or bigger  
groups (30+)



**International Food  
& Drink Event**  
17-19 March 2025 | ExCeL London



**Valitse kumppanisi  
huolellisesti ja oikeilla  
perusteilla  
– Konsulttejakin on  
monenlaisia**





trusted international business  
development &  
market entry specialist

proven track record of over 20 years

UK | IRELAND | INTERNATIONAL

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**mRs Smalley**

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